



CORRIGENDUM 2
Date: 03.02.2010

to


**RETENDERING FOR SUPPLY, INSTALLATION AND COMMISSIONING OF
HARDWARE AND SYSTEM SOFTWARE FOR ENTERPRISE RESOURCE PLANNING
(ERP) APPLICATION IN WBEIDC AND WTL**

Tender no.: WBEIDC/COMM/18/09-10/R Date: 14.01.2009

**WEST BENGAL ELECTRONICS INDUSTRY DEVELOPMENT CORPORATION
LIMITED
(A Govt. of West Bengal Undertaking)
Webel Bhavan, Block - EP & GP, Sector-V, Salt Lake, Bidhannagar,
Kolkata - 700091**

Below are the clauses specifications and statements in the original re-tender that are being corrected. The corrected clauses/specifications/statements are in **bold** and the original clauses/specifications/statements, wherever mentioned in this corrigendum, are "within a pair of double quotes". Please note that all other clauses and statements in the original re-tender document and subsequent corrigendum issued remain in effect.

1. NOTICE INVITING TENDER (Page 2) –
 - a) LAST DATE AND TIME OF TENDER SUBMISSION: Read **09.02.2010 14:00 Hrs** in place of "09.02.2010 15:00 Hrs" (Vide Corrigendum 1).
 - b) DATE OF OPENING OF TENDER (QUALIFYING BID): Read **09.02.2010 14:30 Hrs** in place of "09.02.2010 16:00 Hrs" (Vide Corrigendum 1).
 - c) EARNEST MONEY DEPOSIT (EMD) (RS): Read **Rs 50,000/-** in place of "Rs 1,00,000/-".
2. SECTION – A MINIMUM ELIGIBILITY CRITERIA FOR PARTICIPATION (Page 4) –
 - a) Entire Clause 1 is replaced by: **The Bidder MUST have experience with respect to installation and commissioning of IT Hardware and Systems Software in at least THREE organizations and all these three implementations MUST have been done within the LAST THREE YEARS. Order value for each of these installations MUST at least be Rs 20 LAKHS against a SINGLE ORDER.**
Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the installation dates and corresponding Purchase Orders/Agreements, etc. to show the order values MUST be produced.
 - b) Entire Clause 2 is replaced by: **At least ONE among the above three installations (specified in Clause 1 above) MUST be for a GOVERNMENT AGENCY / GOVT. UNDERTAKING / GOVT. DEPARTMENT / QUASI GOVT. DEPT / PSU / BOARD / COUNCIL OR SIMILAR ORGANIZATION.**
At least one of the Project Completion Certificates, Delivery & Installation Documents, etc. and corresponding Purchase Orders/Agreements, etc., required against Clause No. 1 above, MUST be from such customer(s) as specified in this clause (Clause No. 2).
 - c) Entire Clause 3 is replaced by: **The Bidder MUST have had an annual turnover of RS 5 CRORE from IT HARDWARE business in the LAST FINANCIAL YEAR.**
Documentary evidence in form of Audited Annual Report, etc. MUST be produced.
 - d) Entire Clause 4 is replaced by: **The Bidder MUST have an AGGREGATE OF RS 10 CRORES turnover from IT HARDWARE business over THE LAST THREE FINANCIAL YEARS.**
Documentary evidence in form of Audited Annual Reports, etc. MUST be produced.
3. SECTION – C TERMS AND CONDITIONS –
 - a) Clause 1. f) (Page 6): Read **Tender-specific OEM Authorizations** in place of "the required OEM Certificates in specified format or OEM's standard format, whichever is applicable,"
 - b) Clause 5. (System Integration Requirements, Page 7): The entire clause is replaced by **All hardware, system software / licenses, printer, network equipment and UPS purchased through this tender shall have to be deployed by the Bidder. Hence, any issues related with the connectivity, interface, adapter, services, etc. have to be looked into in totality and any missing items in the proposed SCHEDULE OF REQUIREMENTS (SECTION – D) shall have to be identified. Any hardware / software / services required over and above the proposed SCHEDULE OF REQUIREMENTS MUST be included in the Bidder's SCHEDULE**

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OF REQUIREMENTS in the end within a Table titled "Any Other Items" and MUST be accordingly quoted in the PRICE BID, failing which such additional hardware / software / services shall have to be supplied by the Bidder free of cost, if found necessary while attempting to install and commission the items. The prices quoted for such "Any Other Items", however, will not be considered while comparing the PRICE BIDS of the Bidders.

- c) Clause 8. (Delivery, Installation & Commissioning Schedule, Page 8): The entire clause is replaced by **All items to be ordered on the successful bidder MUST be delivered, installed and commissioned within maximum 5 WEEKS from the date of the LOI/PO.**
- d) Clause 12. (Support Requirements, Page 8): Read **Tender-specific OEM Certificate** in place of "certificate in the specified format (see OEM Certificate in SECTION – I FORMATS FOR CERTIFICATES TO BE SUBMITTED)".
- e) Delete Clause 14 (Page 8) and Clause 15 (Page 9).
- f) Clause 17. Service Levels during Warranty (Page 9): Read "PENALTY FOR NON-COMPLIANCE" as follows – **0.2%** (in place of "1%") **of the Performance Guarantee Security per hour beyond 6 hours** for Severity 1, **0.1%** (in place of "0.5%") **of the Performance Guarantee Security per day beyond 3 days** for Severity 2, and **0.05%** (in place of "0.1%") **of the Performance Guarantee Security per week beyond 1 week** for Severity 3.
Further, add: **Total Amount Penalty will be limited to the PBG amount.**
- g) Delete Clause 18. System Availability (Page 9-10).
- h) Clause 21. (Schedule of The Tender, Page 10): Read **09.02.2010, at 14:00 Hrs** in place of "09.02.2010, at 15:00 Hrs" (Vide Corrigendum 1).
- i) Clause 53. Earnest Money Deposit (Page 13): Read **an EMD of Rs 50,000/- (Rupees Fifty Thousand only)** in lieu of "an EMD of Rs 1,00,000/- (Rupees One Lac only)".

4. SECTION – D SCHEDULE OF REQUIREMENTS –

- a) Item 1 SERVER – Type I. Specification 1.1 (Page 17): Read **64 bit processors with 2.6 GHz or above and a minimum of 6.4 GT/s, with a minimum of 2 processors, each processor having 4 cores.** in place of "64 bit processors with 2.6 GHz or above and a minimum of 6.4 GT/s, with a minimum of 2 processors, each processor having 4 cores."
Specification 1.16 (Page 18): Replace "The server quoted must conform to the international FCC standard or equivalent." with **The server quoted must conform to the international FCC standard.**
Specification 1.25 (Page 19): Add **with 6 Hrs resolution time for Severity 1 problems** and delete Specification 1.26 (Page 19) "Any other items".
- b) Item 2 SERVER – Type II. Specification 2.1 (Page 20): Read **64 bit processors with 2.6 GHz or above and a minimum of 6.4 GT/s, with a minimum of 2 processors, each processor having 4 cores.** in place of "64 bit processors with 2.6 GHz or above and a minimum of 6.4 GT/s, with a minimum of 2 processors, each processor having 4 cores."
Specification 2.16 (Page 21): Replace "The server quoted must conform to the international FCC standard or equivalent." with **The server quoted must conform to the international FCC standard.**
Specification 2.25 (Page 22): Add **with 6 Hrs resolution time for Severity 1 problems** and delete Specification 2.26 (Page 22) "Any other items".
- c) Item 3 FIBER CHANNEL ADAPTERS. Specification 3.2 (Page 22): Add **with 6 Hrs resolution time for Severity 1 problems** and delete Specification 3.3 (Page 22) "Any other items".

- d) Item 4 LTO Tape Drive. Specification 4.7 (Page 23): Add **with next business day resolution time for Severity 1 problems** and delete Specification 4.8 (Page 23) "Any other items".
- e) Item 5 DESKTOP COMPUTERS – Type I. Delete Specification 5.13 (Page 24) "Any other items" and add in its place **5.13 – Desktop Model must comply with international FCC (Class B), UL, EPEAT certifications.**
- f) Item 6 DESKTOP COMPUTERS – Type II. Delete Specification 6.13 (Page 25) "Any other items" and add in its place **6.13 – Desktop Model must comply with international FCC (Class B), UL, EPEAT certifications.**
- g) Item 7 SYSTEM SOFTWARE. Delete Specifications 7.2 & 7.4 (Page 25) and Specification 7.5 (Page 25) "Any other items".
- h) Item 8 LINE MATRIX PRINTER. Delete Specification 8.20 (Page 26) "Any other items".
- i) Item 9 NETWORK SWITCH. Delete Specification 9.7 (Page 27) "Any other items".
- j) Item 10 42U RACK. Delete Specification 10.6 (Page 28) "Any other items".
- k) Item 11 10 KVA ON-LINE UPS. Delete Specification 11.34 (Page 30) "Any other items".
- l) Item 12 ANTIVIRUS SOFTWARE FOR WINDOWS SERVERS. Delete Specification 12.12 (Page 31) "Any other items".
- m) Add a table at the end of this section: SCHEDULE OF REQUIREMENTS, to detail any other items like patch cords, extended warranty for system software, etc. recommended by the Bidder. These items must also be quoted in the PRICE BID, but will not be considered while evaluating the price bids.
5. SECTION – F PAYMENT TERMS AND LIQUIDATED DAMAGES (Page 33) –
- a) Clause 1.1: Read **100% payment on successful commissioning of the ENTIRE LIST of items ordered** in place of "90 % payment on successful commissioning of the ENTIRE LIST of items ordered".
- b) Delete Clause 1.2.
- c) Add another clause: **Payment will be made only after PBG is submitted. PBG is required to be submitted within 14 days after issuance of the LOI before the PO is released. However, in order to expedite delivery and commissioning, PO, in lieu of the LOI, may be released without the PBG to the winning bidder subject to their commitment to submit the PBG within 14 days from the date of PO.**
- d) Clause 2. Liquidated Damages (LD) (Page 33): Read **LOI/PO** in place of "LOI" in Clause I.
Further, read **After 5 weeks of delay, the LOI/PO will automatically stand cancelled and WBEIDC reserves the rights to get the job done by any other vendor** in place of "After 3 weeks of delay, the LOI/PO will automatically stand cancelled and WBEIDC reserves the rights to get the job done by any other vendor."
6. SECTION – G INSTRUCTIONS TO BIDDERS –
- a) Read **Do Not Open Before 9 February 2010, at 14:30 Hrs** in place of "Do Not Open Before 9 February 2010, at 16.00 Hrs" (Vide Corrigendum 1) in Clauses A), B) and C) (Page 34).
- b) QUALIFYING BID Sl. No. 2 (Page 35): Read **The Bidder MUST have experience with respect to installation and commissioning of IT Hardware and Systems Software in at least THREE organizations and all these three implementations MUST have been done within the LAST THREE YEARS. Order value for each of these installations MUST at least be Rs 20 LAKHS against a SINGLE ORDER under CRITERIA.** Further, read **Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the**

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installation dates and corresponding Purchase Orders/Agreements, etc. to show the order values under SUPPORTING DOCUMENTS REQUIRED.

- c) QUALIFYING BID Sl. No. 3 (Page 35): Read **At least Project Completion Certificates, Delivery & Installation Documents, etc. and corresponding Purchase Orders/Agreements, etc., from such customer(s) as specified in this clause (Clause No. 3)** under SUPPORTING DOCUMENTS REQUIRED.
- d) QUALIFYING BID Sl. No. 4 (Page 35): Read **The Bidder MUST have had an annual turnover of RS 5 CRORE from IT HARDWARE business in the LAST FINANCIAL YEAR** under CRITERIA. Further, read **Documentary evidence in form of Audited Annual Report, etc.** under SUPPORTING DOCUMENTS REQUIRED.
- e) QUALIFYING BID Sl. No. 5 (Page 36): Read **The Bidder MUST have had an annual turnover of RS 10 CRORE from IT HARDWARE business over THE LAST THREE FINANCIAL YEARS** under CRITERIA. Further, read **Documentary evidence in form of Audited Annual Report, etc.** under SUPPORTING DOCUMENTS REQUIRED.
- f) Delete “(in the specified format for all items excepting software; see OEM Certificate in SECTION – I for the format)” from the clause under “DOCUMENTARY EVIDENCE FOR SUPPORT CRITERIA” (Page 37) of QUALIFYING BID.
- g) Delete “in the specified format” from statements under SUPPORTING DOCUMENTS REQUIRED against Sl. No. 11 (Page 37) of QUALIFYING BID.
- h) Delete “Tender specific OEM declaration in their authorization form for their acceptance of responsibility for comprehensive maintenance of antivirus software, during the post-warranty maintenance contract period.” and “Tender specific OEM declaration from Microsoft in their authorization form for their acceptance of responsibility for comprehensive maintenance of Server and Desktop Operating Systems and CALs, during the post-warranty maintenance contract period.” from under SUPPORTING DOCUMENTS REQUIRED against Sl. No. 12 (Page 39) of QUALIFYING BID.
- i) TECHNO-COMMERCIAL BID Sl. No. 2 (Page 41): Read **All items to be ordered on the successful bidder MUST be delivered, installed and commissioned within 5 WEEKS** (in place of “4 WEEKS”) **maximum from the date of the Letter of Intent** under CRITERIA.
- j) TECHNO-COMMERCIAL BID Sl. No. 10 (Page 41): Read **Appropriate documents to prove these people’s employment with the bidding firm** in place of “Copies of Appointment Letters for these people” under SUPPORTING DOCUMENTS REQUIRED.
- k) TECHNO-COMMERCIAL BID Sl. No. 12 (Page 41): Delete “This order must have been placed on the Bidder’s current name.” under SUPPORTING DOCUMENTS REQUIRED.
- l) PRICE BID (Page 43): Delete “Further, what the Bidder has noted in the “REMARKS / DEVIATIONS, IF ANY, IN THE OFFERED SPECIFICATIONS” column in the SCHEDULE OF REQUIREMENTS tables of the QUALIFYING BID, MUST be retyped in “REMARKS / DEVIATIONS, IF ANY, FROM THE REQUIRED SPECIFICATIONS” column in the following tables in the PRICE BID.”.
- m) FORMAT OF PRICE BID (Page 43 to 56): Replace “REMARKS / DEVIATIONS, IF ANY, FROM THE REQUIRED SPECIFICATIONS” column heading with **ITEMS** in all tables and delete all lines numbered 1.1, 1.2,...2.1, 2.2, etc. leaving just one row to show the quantity and provide spaces to fill in with “UNIT RATE (RS)”, “TAXES/DUTIES/LEVIES, AS APPLICABLE” and “TOTAL AMOUNT (RS)”.

For example, SERVER – Type I price bid table should look like what is shown below:

	ITEMS	REQUIRED MINIMUM QUANTITY	UNIT RATE (Rs)	TAXES/DUTIES/LEVIES, AS APPLICABLE	TOTAL AMOUNT (Rs)
1	SERVER – TYPE I	Write Server Make & Model No. here →			
		2 Nos.			

LTO Tape Drive price bid table should look like what is shown below:

	ITEMS	REQUIRED MINIMUM QUANTITY	UNIT RATE (Rs)	TAXES/DUTIES/LEVIES, AS APPLICABLE	TOTAL AMOUNT (Rs)
4	LTO TAPE DRIVE	Write LTO Tape Drive Type, Make & Model No. here →			
		1 No.			

And so on and so forth.

7. **SECTION – I FORMATS OF CERTIFICATES TO BE SUBMITTED (Page 58) – Add after the section heading: (These formats have been provided as specimens. Although compliance is desirable, but is not mandatory.)**
8. **SECTION – K BID EVALUATION CRITERIA –**
 - a) Sl. No. 1 Hardware Installation Experience (Page 62): Read **Completion within the last three years of installation and commissioning of (1) Active Directory Services, (2) Storage Area Network (SAN), (3) line matrix printers, (4) managed switches, (5) on-line UPS of minimum 5 KVA rating and (6) LTO tape drives** in place of “Completion within the last three years of installation and commissioning of (1) Storage Area Network (SAN), (2) line matrix printers, (3) managed switches, (4) on-line UPS of minimum 5 KVA rating and (5) LTO tape drives.” under REQUIREMENT. Further, read **Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the installation dates** in place of “Documentary evidence in form of Project Completion Certificates from customers, in the specified format (See SECTION – I) as attached to the Tender Document.” under SUPPORTING DOCUMENTS REQUIRED. Finally, read **+4 for each order of Rs 20 lakhs or more that includes one or more SANs, or for each order of Active Directory commissioning, each executed in the last three years** in place of “+4 for each order of Rs 20 lakhs or more that includes one or more SANs, each executed in the last three years” under INCREMENTAL WEIGHTAGE.
 - b) Sl. No. 2 Server Installation Experience for ERP / LoB Application (Page 62): Read **Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the installation dates, clearly mentioning the ERP / LoB Application environment and no. of concurrent ERP / LoB Application users** in place of “Documentary evidence in form of Project Completion Certificates from customers, clearly mentioning the ERP / LoB Application

environment and no. of concurrent ERP / LoB Application users. (See SECTION – I for the specified format).” under SUPPORTING DOCUMENTS REQUIRED.

- c) Sl. No. 3 Hardware Installation Experience in PSUs (Page 63): Read **Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the installation dates** in place of “Documentary evidence in form of Project Completion Certificate(s) from such customers as specified. (See SECTION – I for the specified format).” under SUPPORTING DOCUMENTS REQUIRED.
- d) Sl. No. 4 Past Credentials on IT Supplies (Page 63): Read **Documentary evidence in form of Project Completion Certificates, Delivery & Installation Documents, etc. to show the installation dates** in place of “Documentary evidence in form of Project Completion Certificates from customer, in the specified format (See SECTION – I).” under SUPPORTING DOCUMENTS REQUIRED.
- e) Sl. No. 5 Turnover in the Last Financial Year (Page 63): Read **An annual turnover of more than Rs 5 Crore from IT Hardware business in the last financial year** in place of “An annual turnover of more than Rs 1 crore from hardware installation and system integration services only, notwithstanding their other lines of businesses, if any, in the last financial year.” under REQUIREMENT.

Further, read **Documentary evidence in form of Audited Annual Report, etc.** in place of “Documentary evidence in form of audited / certified statement from practicing Chartered Accountant firm, clearly specifying the revenue from such line of business as specified.” under SUPPORTING DOCUMENTS REQUIRED.

Finally, read **+1 for each additional crore of turnover (over and above the minimum eligibility criteria of turnover of Rs 5 Crores) in the last financial year** in place of “+1 for each additional core of turnover (over and above the minimum eligibility criteria of turnover of Rs 1 crore) in the last financial year.” under INCREMENTAL WEIGHTAGE.

- f) Sl. No. 6 Turnover in the Last 3 Financial Years (Page 64): Read **An aggregate of more than Rs 10 Crores turnover from IT Hardware business over the last three financial years** in place of “An aggregate turnover of more than Rs 2 crores from hardware installation and system integration services only, notwithstanding their other lines of businesses, if any, in the last 3 financial years.” under REQUIREMENT.

Further, read **Documentary evidence in form of Audited Annual Report, etc.** in place of “Documentary evidence in form of audited / certified statement from practicing Chartered Accountant firm, clearly specifying the revenue from such line of business as specified.” under SUPPORTING DOCUMENTS REQUIRED.


Finally, read **+1 for each additional crore of turnover (over and above the minimum eligibility criteria of an aggregate turnover of Rs 10 Crores) in the last 3 financial years** in place of “+1 for each additional core of turnover (over and above the minimum eligibility criteria of an aggregate turnover of Rs 2 crores) in the last 3 financial years.” under INCREMENTAL WEIGHTAGE.

- g) Sl. No. 7 Server OEM’s Market Presence (Page 64): Read **Up to 8 years** under “Period of Market Presence in India” in place of “Up to 5 Yrs”.

Further, read **For each additional year over and above 8 years** in place of “For each additional year over and above 5 years” and read **+2** in place of “+1” under “Score”.

- h) Sl. No. 9 Local Presence (Page 65): Change Sl. No. to **10**. Read **Appropriate documentary evidence to show that such technical people are on the bidding firm’s payroll** in place of “Copies of Appointment Letters offered to such people.” under SUPPORTING DOCUMENTS REQUIRED.

- i) Sl. No. 10 Qualifications of technical people (Page 65): Change Sl. No. to **11**. Read **Copies of such certificates or appropriate declaration by an authorized person**

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in the bidding firm in place of “Copies of such certificates” under SUPPORTING DOCUMENTS REQUIRED.

Further, read **Appropriate documentary evidence to show that such certified people are on the bidding firm’s payroll** in place of “Copies of Appointment Letters offered to such people.” under SUPPORTING DOCUMENTS REQUIRED.

- j) Sl. No. 11 Compliance with the tender clauses (Page 65): Change Sl. No. to **12**.
9. Replace “Weightage”, wherever occurring in the original tender document and the subsequent corrigendum, with **Weight**.